

EUROPEAN BANK FOR RECONSTRUCTION AND DEVELOPMENT:
AUGUST 2006 PROJECT PIPELINE UPDATE

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This report was last updated on **1 September 2006**. The information contained on this report will reflect the status of each project and new project entries.

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I. INTRODUCTION AND GUIDE TO EBRD'S PROJECT PIPELINE:

Project finance is the EBRD's core business. The EBRD has committed more than €22.7 billion (about \$29billion) to both private and state sector projects. All projects provide a number of procurement opportunities. U.S. companies can access information about EBRD's projects through the EBRD's website www.ebrd.com/oppor/procure/opps/index.htm.

The interval between identification of a project and its approval varies in every case. Each entry in the Project Pipeline identifies the status of a particular project in the project cycle.

After loans are approved, entries are dropped from the Project Pipeline and appear on the Projects Approved page of the EBRD's website.

We would like to draw U.S. companies' attention to state sector projects. In that they are followed with international tendering processes, whereas procurement under private sector projects are completed by the EBRD's client. In which case it would be important to contact the EBRD's client directly.

Inclusion of a project in the Bank's Project Pipeline does not imply any commitment on the part of the Bank to finance the project.

New projects, which appear in the Project Pipeline for the first time, are indicated by the abbreviation (N) before the project name. For additional information on any of these projects, interested parties are requested to contact the executing agencies directly and NOT the European Bank.

II. PROJECTS SCHEDULED FOR BOARD CONSIDERATION:

Project name	Country	Date disclosed
A. Banca Transilvania - Subordinated Loan	Romania	30 Aug 2006
B. ProCredit Bank Serbia	Serbia and Montenegro	30 Aug 2006
C. Armenian Copper Programme - Environmental Facility	Armenia	29 Aug 2006
D. GTC Ukraine Equity	Ukraine	18 Aug 2006
E. Lenta II	Russia	18 Aug 2006
F. Primsotsbank Equity investment	Russia	18 Aug 2006
G. MDM Bank Syndicated Loan	Russia	18 Aug 2006
H. Fagor Wrozamet	Poland	18 Aug 2006
I. Spurt Bank Equity Investment	Russia	18 Aug 2006
J. Mobiasbanca Credit Line II	Moldova	18 Aug 2006
K. YTF	Ukraine	11 Aug 2006
L. Belgrade Highway and Bypass Project	Serbia and Montenegro	11 Aug 2006
M. Kashirka Mall	Russia	10 Aug 2006
N. Center-Invest Bank Capital Increase II	Russia	4 Aug 2006
O. ULAANBAATAR URBAN TRANSPORT project	Mongolia	4 Aug 2006
P. Europolis 3	Regional	4 Aug 2006
Q. Enterprise Investors 2006	Regional	4 Aug 2006
R. International Moscow Bank-Capital Increase 2006	Russia	4 Aug 2006

A.

Project name: Banca Transilvania - Subordinated Loan
Country: Romania
Project number: 37331
Business sector:

Public/Private:	Private
Environmental category:	FI
Board date:	3 October 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	30 August 2006
Date PSD updated:	
Project description and objectives:	<p>A subordinated loan of EUR 15 million to be extended by the EBRD to Banca Transilvania ("BT") as part of a larger subordinated debt package expected to total EUR 75 million to be granted together by five Creditors, including the EBRD, in five distinct parallel subordinated loans.</p> <p>The subordinated loan package will be used to increase BT's quasi capital base which will allow BT to support its continuous expansion and to introduce new corporate, SME and retail banking products.</p>
Transition impact:	<p>The main rationale of this project is to provide support to a strong local bank with good potential to develop further and provide high standards of service to SMEs, private corporates and retail customers.</p> <p>Beyond its regional base, BT's extensive branch network will allow to develop business all over Romania, particularly with smaller clients, a fast-growing market segment.</p> <p>The proposed participation in BT's subordinated loan programme is consistent with and reinforces the objectives of the original equity investment by providing the necessary means for the bank to continue expanding its operations and efficiently serve the needs of local private clients.</p>
The client:	<p>Banca Transilvania, a Romanian commercial bank based in Cluj. BT is a medium-size institution with 3.9% market share of total banking assets, total balance sheet of EUR 1,383.5 million, equity of EUR 138.4 million and net profit of EUR 29.8 million at the end-2005 (audited). Total assets further increased to EUR 1,752.7 million and total equity to EUR 199.7 million (unaudited) by end-June 2006. During the first half of 2006, BT registered a net profit of EUR 16.5 million and became the fifth largest bank of Romania by total assets.</p>
EBRD finance:	A subordinated loan of EUR 15 million.
Total project cost:	tba
Environmental impact:	<p>BT will continue to comply with EBRD's Environmental Procedures for Intermediated Financing through Local Banks, including adherence to the Environmental Exclusion and Referral List, compliance with the applicable national environmental, health and safety and public consultation requirements, and submission of annual environmental reports to the EBRD.</p>

Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Banca Transilvania Cluj-Napoca, George Baritiu Street, no. 8 E-mail: bancatransilvania@bancatransilvania.ro Contact: Mihaela Nadasan - Director, International Relations Phone: (40)-264-407150 Fax: (40)-264-407179
EBRD contact:	Alexandru Tanase, Operation Leader: tanasea@ebrd.com
Business opportunities:	For business opportunities or procurement, contact the client company.
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com

B.

Project name:	ProCredit Bank Serbia
Country:	Serbia and Montenegro
Project number:	37309
Business sector:	
Public/Private:	Private
Environmental category:	FI
Board date:	3 October 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	30 August 2006
Date PSD updated:	
Project description and objectives:	Formerly Microfinance Bank Serbia, ProCredit Bank Serbia (PCB) was established in April 2001 to provide financial services to micro and small enterprises (MSEs) in Serbia. In 2002, 2004 and 2005, the EBRD participated in the capital increases of PCB in order to enable it to further expand its lending activities to MSEs in Serbia. This latest project demonstrates the EBRD's continued support for PCB's development and for MSE financing in Serbia. By providing permanent access to financial services for MSEs throughout Serbia, the project will directly support private sector development. It will also have a strong demonstration effect, encouraging other Serbian banks to enter this market segment and follow sound banking principles.
Transition impact:	The proposed project is expected to have a significant impact on the transition process. PCB will continue to provide support to MSEs that would otherwise have little or no access to formal

sector finance. PCB also supports the development of the financial sector by operating as a best practice institution committed to the principles of complete transparency and strong corporate governance.

The client: PCB was established in April 2001 by the EBRD, together with the IFC, KfW, FMO, Commerzbank and ProCredit Holding with a total equity capital of USD 6 million. Since it began operating, PCB has expanded its lending activities to 27 cities across Serbia. Further regional expansion is planned in 2006-2007. As of June 2006 PCB had disbursed over 98,000 loans to MSEs worth nearly EUR 550 million. The outstanding loan portfolio consisted of 70,072 loans worth EUR 252 million.

EBRD finance: To date, the EBRD has invested EUR 3.6 million for an equity stake in PCB, and provided EUR 14 million in MSE credit lines (EBRD share).
PCB proposes a capital increase for a total of EUR 15 million, whereas the EBRD intends to participate in proportion to its current 16.67% shareholding, i.e. EUR 2.5 million.

Total project cost: Total project cost will be up to EUR 15 million.

Environmental impact: The project has been screened FI. EBRD reviewed satisfactorily environmental, health and safety reports provided by PCB since 2002. PCB will be required to continue to implement the Bank's Environmental Procedures for Small and Micro Loans. In addition, PCB will be required to continue to submit to the Bank annual environmental, health and safety report on performance of its projects funded by the Bank.

Technical cooperation: Technical cooperation funding has been provided by US/EBRD SME Financing Facility as well as KfW, FMO and DOEN. No further TC funding is expected to be made available for this project by EBRD.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

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Business opportunities: For business opportunities or procurement, contact the client company.

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C.

Project name:	Armenian Copper Programme - Environmental Facility
Country:	Armenia
Project number:	36423
Business sector:	General manufacturing
Public/Private:	Private
Environmental category:	
Board date:	3 October 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	29 August 2006
Date PSD updated:	
Project description and objectives:	The proposed project is for the installation of a wet-scrubbing process for the off-gases of the client's furnace and converters. This process would reduce the sulphur dioxide (SO ₂) content in those gases and to increase production by about 50%. The EBRD loan would be used to finance the associated capital expenditures as well as the purchase of raw materials for the ongoing production process, including the increase in working capital required for the production increase associated with the project.
Transition impact:	The project will have a significant demonstration effect on other companies in Armenia, particularly in the metals sector, in showing that significant environmental improvements can be achieved while increasing the efficiency and profitability of the plant. The participation of commercial banks in the facility would demonstrate to other international banks that the Armenian market offers attractive opportunities and may therefore increase their interest in the country.
The client:	Armenian Copper Programme is a closed joint-stock company incorporated in Armenia. The company is owned directly and indirectly by Mr. Valery Medzhlumyan, a Russian citizen of Armenian origin. Armenian Copper Programme produces blister copper from copper concentrate and operates a small copper mine to supplement its external supplies of copper concentrate.
EBRD finance:	USD 5 million long-term loan for capital expenditures and USD 5 million revolving working capital facility of which a portion would be syndicated.
Total project cost:	USD 13 million.
Environmental impact:	<p>Environmental classification</p> <p>The modernisation of the existing copper smelter facilities is associated with significant environmental, health and safety issues, which can be efficiently mitigated with modern</p>

technology, project design, construction planning and work practices. For the above reasons, EBRD has classified the project B/1.

Environmental issues

Environmental due diligence showed that the proposed Project would achieve significant environmental improvements through the installation of gas wet-scrubbing equipment which would lower the Company's SO₂ emissions and remove dangerous solid particles such as arsenic and lead from the off-gas. The proposed investment programme will allow for compliance with the current Armenian environmental, health and safety standards, however, as the facilities are old and in a bad state of repair, the proposed project will not allow for overall compliance with EU environmental standards.

Environmental opportunities

The project will result in a significant improvement of air emission control. The wet scrubber, which will be installed by the end of 2007, is anticipated to achieve a 98.6% reduction in dust emissions from the main flue. By the beginning of 2009, the annual SO₂ emissions (and associated dust emissions) will be further reduced by 60% due to the installation of the desulphurisation unit.

Disclosure of Information and consultation

The Company will inform general public in Alaverdy of the project according to Armenian public disclosure provisions. In accordance with the provisions of the EBRD's Environmental Policy, the Company has disclosed locally this summary. The summary in English has also been posted on EBRD's website at www.ebrd.com.

Environmental monitoring

The Company is committed to monitor environmental and health & safety issues in accordance with Armenian requirements and with good international industry practice. A specific monitoring programme has been established to ensure air emissions of dust, waste water discharges and indoor air quality will remain within regulatory limits. The EBRD will evaluate the project's compliance with the applicable environmental and social requirements during the lifetime of the project by reviewing annual environmental reports (AERs) covering ongoing environmental, health and safety performance; and the status of implementation of environmental mitigation and improvement measures. The EBRD's representatives may also conduct periodic site supervision visits when deemed appropriate.

Technical cooperation:

The client has benefited from an EBRD Turnaround Management (TAM) assignment. The funding for the assignment was provided by the Canadian International Development Agency (CIDA).

For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

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 Email: projectenquiries@ebrd.com

D.

Project name: GTC Ukraine Equity

Country: Ukraine

Project number: 37336

Business sector: Property

Public/Private: Private

Environmental category: C

Board date: 19 September 2006

Status: Passed concept review, Pending final review

Date PSD disclosed: 18 August 2006

Date PSD updated:

Project description and objectives: The proposed project is a direct equity investment into GTC Real Estate Investments Ukraine B.V. (GTC Ukraine) alongside Globe Trade Centre S.A.. Jointly, an initial amount of up to USD 100 million will be invested in the development and operation of international standard office, retail and residential real estate projects in Kiev and other major Ukrainian cities.

Transition impact:

- Strong demonstration effect by introducing new property formats in Ukrainian cities, some of which are still dominated by old-style administrative buildings, street markets and relatively small retail shopping facilities.
- Promoting competition in the property sector by supporting the entry of strategic investors into the Ukrainian market, both directly, by financing GTC Ukraine and indirectly by introducing international standards of office, retail and residential real estate development.
- Facilitation of professional know-how and skills transfer to the local development and property management sectors, which will in turn stimulate greater efficiency in the Ukrainian property sector.

The client: GTC Real Estate Investments Ukraine B.V. is a limited liability

company incorporated under Dutch law with the purpose of holding the special purpose vehicles which in turn own the real estate assets.

Globe Trade Centre S.A. Poland, the sponsor, is a leading real estate developer in Central and Eastern Europe and listed at the Warsaw Stock Exchange.

EBRD finance:	Equity investment of up to USD 10 million.
Total project cost:	Up to USD 100 million equity.
Environmental impact:	Screened C/1. The Sponsor is an existing client, and all environmental reporting on preceding GTC projects has been satisfactory to date. The Bank's environmental due diligence carried out for GTC projects in 2005 confirmed that the Sponsor has adequate environmental risk management practices in place. Regarding the GTC Real Estate Investments Ukraine B.V., the Sponsor will be required to continue to implement adequate environmental risk management procedures, ensuring that sub-projects comply with, at a minimum, national environmental, health, safety and employment laws and standards as well as conventions of the International Labour Organisation related to the employment of children and young people, discrimination at work, and forced labour.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Hagai Harel, Globe Trade Centre S.A. Tel: +48-22-60 60 770 Email: hagai.harel@gtc.com.pl
EBRD contact:	Milen Georgiev, Operation Leader: georgiem@ebrd.com
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E.

Project name:	Lenta II
Country:	Russia
Project number:	37217
Business sector:	Agribusiness
Public/Private:	Private
Environmental category:	C

Board date:	19 September 2006
Status:	Passed structure review, Pending final review
Date PSD disclosed:	18 August 2006
Date PSD updated:	
Project description and objectives:	The proposed project comprises supporting the expansion of Lenta's branded retail chain to the Russian regions. As part of the project the company will purchase land or usage rights for land, construction, equipping and start-up of several large format food retail stores in the Russian regions to be operated under the Lenta brand.
Transition impact:	The Bank's finance will support the further development of the Russian retail sector with improved access for the consumer to an efficient, competitive and hygienic shopping environment. The project also supports improvements in corporate governance and transparency as well as improved operational efficiency in a successful Russian company.
The client:	Lenta Group is one of the leading Russian food retailers operating a branded chain of large format discount stores.
EBRD finance:	US\$ 50 million unsecured long term debt
Total project cost:	US\$ 215 million.
Environmental impact:	The project has been screened C/1 requiring an environmental audit of the company's corporate environmental policies, procedures and practices. Following completion of due diligence, any resulting recommendations will be formulated into a time-bound, costed environmental action plan ("EAP"). The aim of the EAP will be to ensure compliance with relevant Russian Federation environmental standards, EU environmental standards and any other relevant good international practice. The company will be required to provide the Bank with an annual environmental report on the implementation of the EAP and any other environmental matters. This PSD will be updated following completion of environmental due diligence to include summary information on the EAP and any other environmental actions agreed with the company.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Website: http://www.lenta.com
EBRD contact:	Effy Ritter, Operation Leader: rittere@ebrd.com
Business opportunities:	For business opportunities or procurement, contact the client company.
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com

F.

Project name:	Primsotsbank Equity investment
Country:	Russia
Project number:	36582
Business sector:	Equity in banks
Public/Private:	Private
Environmental category:	FI
Board date:	19 September 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	18 August 2006
Date PSD updated:	
Project description and objectives:	Equity investment in Primsotsbank by subscribing to newly issued ordinary shares representing up to 12.5% of the bank's total capital.
Transition impact:	This investment will support a Russian bank based in the Far East with good regional coverage and potential to develop further its distribution network and provide high quality services to SMEs and retail customers. The investment is also designed to support the corporate governance and institutional improvements that are already under way in Primsotsbank.
The client:	Primsotsbank, a privately owned Russian bank established in 1993 and located in the Far East with a good regional network and a strategic focus on SME and retail lending.
EBRD finance:	To be confirmed.
Total project cost:	To be confirmed.
Environmental impact:	Primsotsbank will be required to adopt the EBRD's Environmental Procedures for Intermediated Financing through Local Banks and to apply these procedures to the whole range of its commercial lending operations. This includes adherence to the FI Environmental Exclusion and Referral List, compliance with the applicable national environmental, health and safety and labour legislation, appointment of a member of senior management with overall responsibility for the implementation of environmental procedures, and submission of annual environmental reports to EBRD.
Technical cooperation:	TC, estimated at EUR 250,000, may be provided at a later stage within the Regional Institution Building Framework. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Ms. Olga Ivaschuk

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Business opportunities: For business opportunities or procurement, contact the client company.

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G.

Project name: MDM Bank Syndicated Loan

Country: Russia

Project number: 36789

Business sector: Lending to banks

Public/Private: Private

Environmental category: FI

Board date:

Status: Passed structure review, Pending final review

Date PSD disclosed: 18 August 2006

Date PSD updated:

Project description and objectives: MDM-bank (MDM) is planning to raise a senior A/B loan of USD 225 million, of which USD 75 million (A loan) will be the EBRD portion and USD 150 million (B loan) will be syndicated to commercial banks.
The project aims to support the bank in refocusing its business towards retail banking and private sector Micro, Small and Medium Size Enterprises (MSME). It will assist MDM in raising a syndicated loan of longer maturity than achieved to date by the bank.

Transition impact:	<ul style="list-style-type: none"> • The proposed project will promote financial intermediation in Russia by using the broad regional network of MDM to reach Russian MSME and retail customers with longer tenor funding. • The proposed project is expected to foster competition in the banking sector by giving borrowers in different regions across Russia greater choice in accessing banking products which best fit their needs. • EBRD's involvement in the syndicated loan transaction will further enhance the bank's image with its potential lenders and facilitate MDM's access to longer-term commercial funding.
The client:	MDM is one of the leading Russian private banks, based in Moscow with an extensive regional network throughout Russia. MDM operates as a fully-fledged universal bank and provides a wide range of services to corporates and individuals.
EBRD finance:	Term Loan of USD 75 million (EUR 58 million).
Total project cost:	USD 225 million (EUR 175 million).
Environmental impact:	MDM will be required to comply with EBRD's Environmental Procedures for Intermediated Financing through Local Banks, including adherence to the Environmental Exclusion and Referral List, compliance with the applicable national environmental, health and safety legislation, and submission of annual environmental reports to EBRD.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Mr. Evan Boiko, Head of Investor Relations Email: Evan.Boiko@mdmbank.com Tel: +7 495 221 3075 Fax: +7 495 221 3076
EBRD contact:	Sergey Nazarov, Operation Leader: nazarovs@mos.ebrd.com
Business opportunities:	For business opportunities or procurement, contact the client company.
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com

H.

Project name:	Fagor Wrozamet
Country:	Poland
Project number:	37113

Business sector:	General manufacturing
Public/Private:	Private
Environmental category:	B
Board date:	17 October 2006
Status:	Passed structure review, Pending final review
Date PSD disclosed:	18 August 2006
Date PSD updated:	
Project description and objectives:	Fagor intends to invest EUR 31 million in Wroclaw for a new washing machine and refrigerator plant and for the modernisation of an already existing plant producing cookers. The project will create about 1,000 new jobs.
Transition impact:	The project will contribute to further restructuring of Wroclaw-based Fagor Mastercook, a company which was privatised, when it was bought by Fagor Electrodomesticos, of Spain, in 1999. Fagor Electrodomesticos aims to make Mastercook the its industrial and commercial hub for Central Europe. The project will assist the company in achieving economies of scale though substantial production growth. The company is expected to improve operational efficiency through closer integration into the Fagor group and the modernisation of its production capacities. The project will also further stabilise the client's business through product diversification.
The client:	Fagor Mastercook (formerly Wrozamet), is the second largest company in white goods in Poland, located in Wroclaw. Fagor Electrodomesticos, a member of Mondragon Corporacion Cooperativa, is the fifth largest white goods manufacturer in Europe.
EBRD finance:	EUR 17.5 million equity investment in Fagor Mastercook.
Total project cost:	EUR 31 million.
Environmental impact:	<p>Environmental classification and rationale</p> <p>The proposed project was screened B/1, requiring an Environmental Audit and Environmental Analysis in line with the Bank's Environmental Policy and Public Information Policy. The manufacturing of white goods, such as kitchen appliances at an existing facility and proposed expansion of the existing site is associated with a number of environmental issues, which were identified, assessed and mitigated as part of an Environmental Analysis.</p> <p>As part of the environmental due diligence an Environmental Audit and Analysis was undertaken by the European Bank for Reconstruction and Development ("EBRD" or the "Bank").</p> <p>Key environmental issues and mitigation</p> <p>The operation of an existing facility is not associated with significant environmental impacts. The predominant environmental impact is associated with, among others, the component manufacture and use of chemical and materials. The ongoing expansion and modernisation programme</p>

includes the construction of a new production hall and installation of new production lines for an existing and new assortment of products such as washing machines. The impact is not judged to be significant as the use of state-of-the-art technology will mitigate any adverse effects. The plant has invested in new paint spraying facilities to limit environmental emissions and ensure good worker health and safety conditions.

The Company is currently in compliance with Polish environmental regulations and is implementing systems to ensure ongoing compliance with future EU-driven environmental requirements, notably EU IPPC, WEEE and RoHS Directive, as relevant. The company has applied for an IPPC permit and all new investments are structured to ensure compliance with Best Available Techniques ("BAT") pursuant to the EU IPPC Directive.

Summary of environmental action plan

The Company will be required to adhere to Polish environmental, health and safety regulations and EU environmental standards, including IPPC requirements. The Company will also maintain an Environmental Health and Safety ("EHS") system in line with good international practice.

Disclosure of information and consultation

In the context of the EBRD's participation in the project, the Company will release locally a summary of relevant environmental issues associated with the project and summarise mitigation measures, action plans and other initiatives agreed, as in accordance with the provisions of the EBRD's Environmental Policy. The summary in English has also been posted on the EBRD's website at www.ebrd.com

Monitoring and reporting

The Company will monitor the environmental impact of its operations in accordance with national law and regulations. The Bank will evaluate the project's compliance with the applicable environmental and social requirements during the lifetime of the project by reviewing annual environmental reports prepared for the project covering:

- (i) ongoing performance of project-specific environmental, health and safety activities as reflected in the results of periodic and quantitative sampling and measuring programmes, and
- (ii) the status of implementation of environmental mitigation and improvement measures. The Bank's representatives will also conduct periodic site supervision visits when deemed appropriate.

Technical cooperation:

None.

For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

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I.

Project name: Spurt Bank Equity Investment

Country: Russia

Project number: 36902

Business sector: Equity in banks

Public/Private: Private

Environmental category: FI

Board date: 19 September 2006

Status: Passed structure review, Pending final review

Date PSD disclosed: 18 August 2006

Date PSD updated:

Project description and objectives: The proposed project envisages an equity investment to purchase a significant minority stake of Spurt Bank's capital and voting rights by means of the acquisition of existing shares. Spurt Bank is a regional bank headquartered in Kazan, Republic of Tatarstan (RoT). Spurt Bank is currently mostly a corporate bank that has recently introduced an SME and retail strategy and the Bank's investment is intended to support this process.

Transition impact: The transition impact potential of the Project arises mainly from its support of a transformation of a regional bank based in the RoT into a bank positioned for regional expansion and operating according to best practice standards of corporate governance and business conduct. The Project will support the implementation of the bank's strategy of regional expansion and development of its SME and retail lending activities. The equity investment is designed to cement the corporate governance and institutional improvements that are already under way in Spurt Bank. EBRD plans to provide technical assistance under the Regional Institution Building Program to Spurt Bank to enhance the bank's operations.

The client: Spurt Bank, the 4th largest bank by capital in the RoT established in 1992.

EBRD finance:	To be confirmed. In 2005 SB received an SME loan from EBRD in the amount of RUR 280 million that had an energy efficiency component for SME borrowers.
Total project cost:	To be confirmed.
Environmental impact:	Spurt Bank will be required to adopt the EBRD's Environmental Procedures for Intermediated Financing through Local Banks and to apply these procedures to the whole range of its commercial lending operations. This includes adherence to the FI Environmental Exclusion and Referral List, compliance with the applicable national environmental, health and safety and labour legislation, appointment of a member of senior management with overall responsibility for the implementation of environmental procedures, and submission of annual environmental reports to EBRD.
Technical cooperation:	TC may be provided at a later stage (estimated at EUR 250,000) within the Regional Institution Building Framework. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
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J.

Project name:	Mobiasbanca Credit Line II
Country:	Moldova
Project number:	37181
Business sector:	Lending to banks
Public/Private:	Private
Environmental category:	FI
Board date:	19 September 2006
Status:	Passed final review, Pending board approval
Date PSD disclosed:	18 August 2006
Date PSD updated:	

Project description and objectives:	The proposed project is a syndicated loan to be provided to Mobiasbanca SA in the aggregate amount of USD 6 million under an A/B loan structure, consisting of A loan of USD 3 million for the EBRD's account and a B loan of up to USD 3 million to be syndicated to Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V. The loan will be used for on-lending to Moldovan SMEs.
Transition impact:	The project will support the development of one of the largest and best performing banks in Moldova. Mobiasbanca is dedicated to the SME sector and this syndicated loan will provide much needed long-term financing to eligible SMEs for investment and working capital purposes, thereby supporting the development of the private sector in Moldova as well as assisting the bank in diversifying its funding base by introducing a co-financier.
The client:	Mobiasbanca was established as a private bank in Moldova in June 1990. It has a full banking license and provides the full range of banking services. It is Moldova's fifth largest commercial bank and focus on micro and small clients. Mobiasbanca's capital is majority owned by Development Capital Corporation Moldova which, in turn, is wholly owned by New Century Holding (NCH) Fund, USA.
EBRD finance:	Senior term loan of USD 3 million from EBRD and additional USD 3 million to be syndicated to Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.
Total project cost:	USD 6 million.
Environmental impact:	Screened FI: Mobiasbanca (MB) will continue to comply with the EBRD's Environmental Procedures for Intermediated Finance through Local Banks and the EBRD's Environmental Guidelines for Trade Facilitation Program for each respective project component. MB will continue to adhere to the Bank's Environmental Exclusion and Referral Lists and submit annual environmental reports to the Bank (not applicable to the TFP component). A member of the Environment Department recently carried out a monitoring visit to Mobiasbanca and was satisfied with the bank's application of EBRD's environmental requirements.
Technical cooperation:	Mobiasbanca was one of three commercial banks in Moldova who benefited from short-term consultancy support in 2005 aimed to improve credit skills and risk management. The project was designed to support implementation of Medium-Sized Co-financing Facility and was funded by ETC Donor Fund administered by EBRD. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Nadezhda Litvac Head of International Finance and Documentary Business Commercial Department Mobiasbanca S.A. 81-A Stefan cel Mare Chisinau, MD-2012

Republic of Moldova
Fax : (37322) 244182
Web-site: www.mobiasbanca.md

EBRD contact: Larisa Manastirli, Operation Leader: manastil@kiv.ebrd.com

Business opportunities: For business opportunities or procurement, contact the client company.

General enquiries: EBRD project enquiries not related to procurement:
Tel: +44 20 7338 7168; Fax: +44 20 7338 7380
Email: projectenquiries@ebrd.com

K.

Project name: YTF

Country: Ukraine

Project number: 36607

Business sector: Transport

Public/Private: Private

Environmental category: C

Board date: 3 October 2006

Status: Passed structure review, Pending final review

Date PSD disclosed: 11 August 2006

Date PSD updated:

Project description and objectives: The proposed project provides a long-term term loan to finance part of the acquisition/construction costs of 5 dry cargo newbuildings of about 5,000 dwt. The proposed project is part of the company's fleet expansion programme.

Transition impact: The Bank's involvement in the project will help to facilitate the modernisation and development of the company, which has committed to improve its shipping management practices to bring its operation in line with international best practice. The proposed project is also expected to enhance safety and environmental standards of the fleet, as well as promoting competition through fleet renewal among other local ship-owners operating in this sector.

The client: Joint Stock Company Yugreftransflot is a Sevastopol-based ship owner whose primary activities are:

- transportation of refrigerated cargos: deep frozen meat, poultry and fish , perishable goods (fruits and vegetables), general cargos and containers;
- fleet commercial & technical management: reefer vessels, ocean-going fishing trawlers, dry cargo vessels, and tankers;

- commercial fishing and processing of fish products.

EBRD finance:	A senior loan of up to USD 27 million, to be structured as an A/B loan.
Total project cost:	USD 57 million.
Environmental impact:	The project was screened C/1. Yugreftransflot will need to demonstrate to the Bank pre-acquisition safety and environmental compliance of the Project Vessels, with Russian and international maritime safety standards, with international conventions, and with the relevant river standards. The Bank will seek agreement with Yugreftransflot and covenant in the loan agreement of establishing relevant on-shore environmental health and safety and environmental procedures and emergency response plan.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Write to: JSC Yugreftransflot 5 Rybakov Street Sevastopol, 99014 Ukraine
EBRD contact:	Igor Storchak, Operation Leader: storchai@ebrd.com
Business opportunities:	For business opportunities or procurement, contact the client company.
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com

L.

Project name:	Belgrade Highway and Bypass Project
Country:	Serbia and Montenegro
Project number:	36651
Business sector:	Transport
Public/Private:	Public
Environmental category:	B
Board date:	12 December 2006
Status:	Passed structure review, Pending final review
Date PSD disclosed:	11 August 2006
Date PSD updated:	

Project description and objectives:	The proposed project is for the urgent rehabilitation of the Gazela Bridge and approach roads, which is the main bridge in the City of Belgrade and forms an integral part of Trans European Corridor X, and construction of the remaining sections of the Belgrade bypass, which is required to alleviate traffic congestion in the City.
Transition impact:	<p>The proposed project will contribute to the transition process by:</p> <ul style="list-style-type: none"> • Ensuring the privatisation of the road maintenance companies; • Supporting the development of a corporate plan to provide a medium term business strategy and organisational development programme; • Ensuring the implementation of some of the key provisions of the new Roads Act; • General support and assistance to the Managing Director of the Public Enterprise Serbian Roads on matters including administration, management and organisation of the road network.
The client:	Public Enterprise Serbian Roads, a separate legal entity responsible for the construction, maintenance and management of roads in the Republic of Serbia.
EBRD finance:	The EBRD will provide a sovereign guaranteed loan of EUR 80 million. Parallel financing is being provided by the European Investment Bank (EIB) in an amount of EUR 80 million and co-financing from the City of Belgrade in an amount of EUR 7.5 million. Serbian Roads will contribute EUR 112 million. Technical co-operation funds are also being provided (see below).
Total project cost:	EUR 290.4 million.
Environmental impact:	<p>The project was screened "A/1, requiring an Environmental Impact Assessment (EIA.).</p> <p>A copy of the Executive Summary of the Environmental Impact Assessment ("EIA") prepared for the above project by PE "Roads of Serbia" and its advisors is available via the EIA link below.</p> <p>There is an Environmental Impact Assessment available for this project.</p>
Technical cooperation:	<ul style="list-style-type: none"> • Grant finding from the European Agency for Reconstruction ('EAR') in an amount of EUR 4.1 million has been secured to assist with the tendering and undertake the engineering supervision for the Gazela bridge and the approach roads • Grant finding from the European Agency for Reconstruction ('EAR') in an amount of EUR 0.0

Reconstruction ('EAR') in an amount of EUR 2.0 million to assist with the re-location of the Roma community located under the Gazela bridge has been secured

- Grant funding from the Department for International Development ('DFID') in an amount of EUR 30,000 to provide a full and participatory needs assessment of the Roma community has been secured
- Grant funding in an amount of EUR 5.0 million for the supervision of the Belgrade bypass will be sought, with EAR being the most likely source of financing

For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

EBRD contact: Lin O'Grady, Operation Leader: ogradyl@ebrd.com

Procurement or tendering opportunities: Visit [EBRD Procurement](#)
Enquiries: Tel: +44 20 7338 6794; Fax: +44 20 7338 7472,
Email: procurement@ebrd.com

General enquiries: EBRD project enquiries not related to procurement:
Tel: +44 20 7338 7168; Fax: +44 20 7338 7380
Email: projectenquiries@ebrd.com

M.

Project name: Kashirka Mall

Country: Russia

Project number: 36416

Business sector: Property

Public/Private: Private

Environmental category: B

Board date: 19 September 2006

Status: Passed final review, Pending board approval

Date PSD disclosed: 10 August 2006

Date PSD updated:

Project description and objectives: The proposed project involves financing of the development, construction and start-up costs of Kashirka Mall, a modern super-regional retail and entertainment complex with gross leasable area of 121,000 sq.m., at the intersection of the Moscow Ring Road and the Kashirskoe Shosse. The Project will feature:

- a quality shopping and entertainment mall on two overground levels, including up to 300 shops in a

retail gallery, a hyper-market, a multiplex cinema and a family entertainment sector,

- an integrated expansion of the existing Tvoi Dom home improvement and lifestyle superstore, and
- underground and overground parking facilities.

Transition impact:

The project transition impact will derive from the following key areas:

(i) Effective provision of international standard shopping and entertainment facilities and improvement of the market structure in the project sector by fulfilling the long-term unmet demand for international standard shopping and family entertainment facilities in the Moscow Region, leading to increased competition.

(ii) The proposed project will also contribute to significant upgrading of technical and managerial skills in the local economy by engaging reputable foreign architects and contractors, introducing improved construction standards and creating vast employment opportunities for local residents.

(iii) Improvement of modern business standards through transparent procurement of land for the project, tendering of all the major contracts, introduction of International Financial Reporting Standards.

The client:

The borrower will be a special purpose company to be established with the view to construct, own and operate Kashirka Mall. It will be majority owned by ZAO Crotex, owner and operator of Tvoi Dom home improvement superstore. ZAO Lenin State Farm will hold a minority stake in the Borrower.

EBRD finance:

EBRD financing will include:

- A senior loan of USD 191.0 million comprising an A-Loan of USD 95.5 million from the EBRD and a B-Loan of USD 95.5 million from Participating Bank(s).
- A mezzanine loan of USD 16.0 million comprising an A-Loan of USD 8.0 million from the EBRD and a B-Loan of USD 8.0 million from Participating Bank(s).

Total project cost:

USD 294.0 million.

Environmental impact:

Screening categories and rationale for classification

A property project such as this project has specific environmental impacts which, however, can be readily identified and prevented through adequate measures and application of good international practice. For the above reasons, the EBRD has classified the project B/1, requiring an Environmental Analysis and Audit of the proposed site and associated facilities.

Information reviewed during the environmental appraisal

Completed Environmental Questionnaire has been reviewed. A site visit was carried out as part of environmental due diligence in July 2006.

Environmental Impacts and mitigation measures

The environmental due diligence including a site visit confirm that the project has been prepared in accordance with good international practice. There are no significant environmental issues to prevent the project implementation. In order to ensure implementation of specific mitigation measures, an Environmental Action Plan (EAP) will be developed. The company will be required to ensure that the project complies with Russian and EU environmental, health, safety and labour standards and requirements.

Environmental opportunities

Incorporation of universal design (e.g. adequate design measures for access by disabled people) will be an opportunity.

Monitoring

The Bank will evaluate the project's compliance with the applicable environmental and social requirements during the lifetime of the project by reviewing annual environmental reports (AER) prepared for the project covering: (i) on-going project-specific environmental, health and safety performance including legal compliance, and (ii) the status of implementation of Environmental Action Plan.

Technical cooperation:

None.

For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

Mark Michael, CFO - Kashirka Mall Project

Phone: +7 495 788 85 78

Fax: +7 495 788 85 79

E- mail: Mark.Michael@prevar.com

EBRD contact:

Sergei Gutnik, Operation Leader: gutniks@ebrd.com

Business opportunities:

For business opportunities or procurement, contact the client company.

General enquiries:

EBRD project enquiries not related to procurement:

Tel: +44 20 7338 7168; Fax: +44 20 7338 7380

Email: projectenquiries@ebrd.com

N.

Project name: Center-Invest Bank Capital Increase II

Country: Russia

Project number: 37347

Business sector: Equity in banks

Public/Private: Private

Environmental category: FI

Board date:	5 September 2006
Status:	Passed final review, Pending board approval
Date PSD disclosed:	4 August 2006
Date PSD updated:	
Project description and objectives:	The proposed project envisages EBRD's subscription to newly issued ordinary shares of Center Invest Bank. The project is aimed at strengthening the bank's capital to support the organic growth of the bank's business.
Transition impact:	The project will provide Center Invest Bank with capital and financial resources needed for implementation of the bank's medium-term strategy with a particular focus on regional expansion and lending to private sector SMEs and retail clients. In supporting Center Invest Bank EBRD promotes real sector lending, development of regional banks, improved corporate governance, and competition in the banking sector.
The client:	Center Invest Bank is a leading regional universal commercial bank based in Rostov-on-Don catering to small and medium-sized businesses and individuals through a wide branch network in the South of Russia.
EBRD finance:	tbc.
Total project cost:	tbc.
Environmental impact:	Center Invest Bank is well familiar with the environmental requirements of EBRD through existing operations and will continue to comply with those. The bank is required to apply EBRD's Environmental Procedures for Local Banks to its entire lending portfolio and to submit annual environmental reports to the Bank.
Technical cooperation:	Center Invest Bank is working with ING Bank as consultants within the framework of Russian Regional Bank Credit Strengthening and Institutional Building Program funded through EU IPF Program. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Mr. Grigory Chorayan, Member of the Management Board Bank Center-Invest 62, prospect Sokolova, Rostov-on-Don, Russia, 344010; Tel. + 7 8632 675 833 Fax +7 8632 640 640
EBRD contact:	Alexander Pavlov, Operation Leader: pavlova@ebrd.com
Business opportunities:	For business opportunities or procurement, contact the client company.
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com

O.

Project name: ULAANBAATAR URBAN TRANSPORT project

Country: Mongolia

Project number: 37291

Business sector: Municipal and environmental infrastructure

Public/Private: Public

Environmental category: B

Board date:

Status: Passed concept review, Pending final review

Date PSD disclosed: 4 August 2006

Date PSD updated:

Project description and objectives:

The proposed project will focus on financing 80 new buses and spare parts for the Ulaanbaatar Municipal Transport Company, an entity to be identified or established as a result of restructuring the City's public transport sector and which will remain the only municipal bus company in Ulaanbaatar. The Project will constitute a first step of a long-term capital investment programme of the Company improving its efficiency and reducing its operation and maintenance costs. The Project will further contribute to the institutional strengthening of the Company, the City and Mongolia in respect of procurement, corporatisation, environmental standards and enhancement of creditworthiness.

Transition impact:

Transition impact is expected to be achieved through commercialisation of municipal bus companies by developing regulatory framework, introducing business planning, Public Service Contracts, transparency in route tendering, procurement practices, and improved quality of service delivery, as well as of operations and maintenance, among other things. Specifically, the transition impact would be delivered through:

- **Commercialisation**

The transaction will support the City and the Company in developing a Public Service Contract. The current annual City transfer payment to the Company is negotiated annually and the introduction of a PSC will:

- (a) establish standards and a transparent structure for the provision of public transport services;
- (b) shift the Company from an annual subsidy to a transparent, multi-year "payment-for-service"; and
- (c) make the company responsible for investment planning and financing.

The project includes the provision of consultancy services to the Company to commercialise the

operations and prepare a Business Plan to:

- (a) increase revenues and reduce operating costs,
- (b) develop a sustainable investment programme,
- (c) improve reporting, including through adoption of IFRS, and
- (d) improve management skills.

- **Private Sector Participation**

The proposed project will support the sound development of the private transport sector by developing transparent procedures for on-going tendering of routes and strengthening the public administration. The private sector is expected to have a market share of 85 per cent in the medium term.

- **Framework for Markets**

Introducing the principles of a Public Service Contract, for the first time in the Mongolian urban transport sector will establish a clear basis for commercial public transport operations and increase transparency and accountability in the relationship between the City and transport companies. The Project will contribute towards transforming the current municipal transport system in Ulaanbaatar, characterised by numerous overlapping routes operated by four municipal operators and large number of small private operators into a modern “trunk-and-feeder” network, with main routes operated by modern high-capacity buses and feeder routes operated mainly by minibuses. The associated technical cooperation programme will assist the City to improve public transport regulation, including health and safety standards, the ticketing system and tendering.

- **Demonstration effect**

The proposed project will demonstrate the added value of renewing an urban bus fleet in the context of broader sector reform, and in conjunction with commercialisation of a municipal bus company, rather than as an ad hoc physical investment.

- **Standards**

Procurement standards will be improved through application of the Bank's Procurement Policies and Rules in relation to the purchase of buses and spare parts, the PSC will improve corporate governance since it clearly defines and allocates responsibilities for service delivery, finances, safety, tariff setting, passenger control, traffic control, marketing, ticketing, fare evasion and handling customer complaints.

The client:

The Ulaanbaatar Municipality and one of its bus companies.

EBRD finance:	USD 5 million sovereign loan to Mongolia.
Total project cost:	circa USD 10.3 million
Environmental impact:	This investment will improve public transport reliability and efficiency, and reduce air emissions and noise as the remaining old city buses are replaced with brand new buses. The introduction of a licence and tendering system for mini-buses offers the opportunity to set environmental and safety standard for mini-buses. An Environmental Audit of the Company will be carried out prior to Final Review to assess whether the new buses and the used buses will comply with Mongolian standards as well as EU standards for air emissions. It is expected that the new buses at least EURO 2 standard. An Environmental Action Plan ("EAP") will also be prepared to mitigate potential environmental risks and liabilities related to the Company's bus depot/workshops.
Technical cooperation:	<p>Pre-signing:</p> <ul style="list-style-type: none"> • Project Preparation Advisory services with regard to (i) public transport reform in Ulaanbaatar, (ii) Environmental Audit of the Company (cost estimate USD 50,000); • Procurement assistance (USD 50,000); • Financial due diligence on Company and City finances (USD 100,000). <p>Post-signing:</p> <ul style="list-style-type: none"> • Corporate Development Programme for the municipal bus company, including a Business Plan and introduction of IFRS standards (cost estimate USD 150,000). • Public Transport Restructuring Programme, advising the City on: (i) further restructuring of the public transport sector; (ii) improving the regulation of both public and private operators, and helping to establish an on-going route-tendering regime that encourages fair competition, while enabling the City to enforce acceptable health, safety & environmental standards, (iii) the role of the Municipal Transport Department; (iv) the future of the trolleybus system; and (v) preparation of a standard Public Service Contract (cost estimate USD 250,000). • Traffic Management & Parking Strategy (cost estimate USD 200,000). <p>For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants.</p>
EBRD contact:	Burentogtokh Batbayar, Operation Leader: batbayab@ebrd.com
Procurement or tendering	Visit EBRD Procurement

opportunities:	Enquiries: Tel: +44 20 7338 6794; Fax: +44 20 7338 7472, Email: procurement@ebrd.com
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com
Project description and objectives:	The proposed project will focus on financing 80 new buses and spare parts for the Ulaanbaatar Municipal Transport Company, an entity to be identified or established as a result of restructuring the City's public transport sector and which will remain the only municipal bus company in Ulaanbaatar. The Project will constitute a first step of a long-term capital investment programme of the Company improving its efficiency and reducing its operation and maintenance costs. The Project will further contribute to the institutional strengthening of the Company, the City and Mongolia in respect of procurement, corporatisation, environmental standards and enhancement of creditworthiness.

P.

Project name:	Europolis 3
Country:	Regional
Project number:	36975
Business sector:	Property
Public/Private:	Private
Environmental category:	C
Board date:	19 September 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	4 August 2006
Date PSD updated:	
Project description and objectives:	<p>EBRD together with the Sponsor to invest up to EUR 300 million in equity to create a regional portfolio of 15 to 20 property assets ('Sub-Projects') under the name of E3. E3 will seek long-term capital gains by investing in commercial real estate in Russia, Ukraine, Serbia, Montenegro, Bosnia-Herzegovina, Macedonia and Bulgaria. The investments will be for the purpose of developing, renovating, reconstructing, acquiring, owning/managing commercial real estate. The proposed project will promote the primary and secondary property markets across the Region by:</p> <ul style="list-style-type: none"> • Targeting exclusively less developed property markets, placing at minimum 70% of the E3 capital in Russia and the Ukraine as "Prime target market" and up to 30% in Bulgaria, Serbia & Montenegro, Bosnia-Herzegovina and Macedonia as "Secondary target market"

markets”.

- Allocating more than half of E3 to development-sub-projects.

Transition impact:

Promotion of less developed primary property markets to improve supply of quality commercial space in these markets. Support the development of a more liquid secondary property market on a regional scale and primary markets in Ukraine and Russia and South-eastern Europe. A mature secondary market should eventually lead to the acceptance of local property as an asset class and the entrance of non-specialist investors seeking to diversify portfolios and encourage primary investors to move further east to the early and intermediate countries.

The client:

Investkredit Bank AG, an Austrian commercial bank specialised in medium and long-term financing to corporate customers and public institutions. Investkredit Bank AG is 100% owned by Österreichische Volksbanken-AG (“OEVAG”), the central institution of Austrian credit cooperatives.

EBRD finance:

Commitment of EUR 52.5 million in equity and quasi-equity instruments to participate with up to 35% in the First Closing of E3.
Option to invest up additional EUR 52.5m at Second Closing of E3.

Total project cost:

Up to EUR 300 million in equity and quasi-equity investments, Capital for E3 investment programme will be raised in two stages:
First Closing: EUR 150 million in 2006
Second Closing: EUR 150 million in 2007/8.

Environmental impact:

The project was screened C/1. Europolis has been successfully implementing the formal environmental due diligence procedures based on EBRD's Environmental Procedures for Property Funds and agreed with the Bank under the Europolis 1 and 2 transactions. This has involved

- reviewing the environmental issues of each sub-project including potential soil and groundwater contamination of the site,
- managing construction-related environmental issues (noise, dust, traffic disturbance) and worker health and safety issues, safety of construction materials and life and fire safety issues of the building, and:
- submitting annual environmental reports to the Bank.

Under E3, the Investment Programme Manager will continue to implement the environmental due diligence procedures in order to ensure that the E3 property developments and investment are undertaken with full respect of environmental issues

	including compliance, at minimum, with national environmental, health and safety standards and requirements, national public consultation requirements where the sub-project is located and implementation of good international practice applied by Western property developers as well as submission of an annual environmental report to the Bank.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Europolis Real Estate Asset Management GmbH ("Europolis") Kolingasse 12, 1090 Vienna, Austria Tel: +43 (1) 319 72 00 Fax: +43 (1) 319 72 00 - 10 Website: www.europolis.at
EBRD contact:	Silke Katzenmeier, Operation Leader: katzenms@ebrd.com
Business opportunities:	For business opportunities or procurement, contact the client company.
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com

Q.

Project name:	Enterprise Investors 2006
Country:	Regional
Project number:	37123
Business sector:	Equity funds
Public/Private:	Private
Environmental category:	FI
Board date:	5 September 2006
Status:	Passed final review, Pending board approval
Date PSD disclosed:	4 August 2006
Date PSD updated:	
Project description and objectives:	The proposed project is an investment in a regional private equity fund with a target size of EUR 600 million. The Fund will invest for long-term capital appreciation through privately-negotiated transactions in equity of medium sized companies operating in CEE and Baltic EU new member states, South-eastern Europe, including Romania, Bulgaria and Croatia, as well as Ukraine.
Transition impact:	Transition impact stems from the support of the regional

expansion of the general partner's investment activities outside Poland, into less advanced CEE and Balkan countries, as well as possibly Croatia and Ukraine. The project will have significant demonstration effects through sound investments in medium sized, privately-held companies, where the general partner will be actively involved in portfolio companies and transferring technical expertise and know-how. In addition the transition impact will come from the restructuring of the investee companies.

The client:	Polish Enterprise Investors VI is a private equity fund established as a partnership in Cayman Islands. The Fund will be managed by Enterprise Investors Corporation, a private equity with a well established track record through managing few predecessor funds since 1990.
EBRD finance:	Commitment to invest up to EUR 50 million.
Total project cost:	The maximum size of the Fund is EUR 650 million.
Environmental impact:	The Fund will adopt and implement the EBRD's Environmental Procedures for Private Equity Funds which includes compliance with the EBRD's Environmental Exclusion and Referral List and provision of an Annual Environmental Report. Investee companies will be required to comply, at a minimum, with national standards for environment, health, safety, and labour regulations.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Mr. Jacek Siwicki, Managing Partner Warsaw Financial Center Emilii Plater 53 00-113 Warsaw Poland Tel: +48 (22) 458 85 00 Fax: +48 (22) 458 85 55 Email: jacek.siwicki@ei.com.pl
EBRD contact:	Anatoly Crachilov, Operation Leader: crachila@ebrd.com
Business opportunities:	For business opportunities or procurement, contact the client company.
General enquiries:	EBRD project enquiries not related to procurement: Tel: +44 20 7338 7168; Fax: +44 20 7338 7380 Email: projectenquiries@ebrd.com

R.

Project name:	International Moscow Bank-Capital Increase 2006
Country:	Russia
Project number:	36677

Business sector:	Equity in banks
Public/Private:	Private
Environmental category:	FI
Board date:	
Status:	Passed final review, Pending board approval
Date PSD disclosed:	4 August 2006
Date PSD updated:	
Project description and objectives:	The proposed project envisages EBRD's subscription of newly issued ordinary and preferred shares of IMB. The project is aimed at strengthening IMB capital to support the organic growth of the bank's business.
Transition impact:	The project will provide IMB with capital and financial resources needed for the implementation of the bank's medium-term strategy, with a particular focus on lending to private sector SMEs and retail clients. In supporting IMB to expand its operations and develop its branch network, the EBRD promotes competition among the top tier banks, and the state-owned banks in particular. Higher level of competition in the Russian banking sector will promote its development through the introduction of new products and increasing quality of customer service.
The client:	IMB was founded in 1989 and has emerged as the one of the leading private banks in Russia with reputable shareholders and excellent local reputation. IMB has a 'BB/Positive' rating by Standard & Poor's and 'BBB+/Stable' by Fitch.
EBRD finance:	tbc.
Total project cost:	tbc.
Environmental impact:	IMB is well familiar with the environmental requirements of the EBRD through the existing operations and will continue to comply with those. IMB will be required to apply the EBRD's Environmental Procedures for Intermediated Financing through Local Banks to its overall lending portfolio and to submit annual environmental reports to the Bank.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Denis Plenkin Head of Department, Financial Institutions Division 9, Prechistenskaya Emb. Moscow, Russia Tel: +7-095 258-6587 Fax: +7-095 258-7272 E-mail: DPlenkin@imbank.ru
EBRD contact:	Viktor Marchenko, Operation Leader: marchenv@mos.ebrd.com

Business opportunities: For business opportunities or procurement, contact the client company.

General enquiries: EBRD project enquiries not related to procurement:
Tel: +44 20 7338 7168; Fax: +44 20 7338 7380
Email: projectenquiries@ebrd.com

III. ADDITIONAL INFORMATION AND ASSISTANCE:

- a. **US Advocacy Center-EBRD Liaison Office (AC-EBRD):** AC-EBRD is an integral part of U.S. representation at the EBRD with a mandate to increase the effectiveness of U.S. participation in the Bank's projects. For more information about project opportunities at the European Bank for Reconstruction and Development (EBRD) please contact:

Sanford Owens
Senior Commercial Officer
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Gurjit Bassi
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Commercial Assistant
Rudy.Hernandez@mail.doc.gov

At the Advocacy Center - EBRD Liaison Office
Tel: 44-20-7588-8490, fax: 44-20-7588-8443.
Web: www.buyusa.gov/ebrd

Note: AC-EBRD can offer its services only to US companies. EBRD procurement opportunities can be viewed at www.ebrd.com/oppor/procure/opps/index.htm. An updated list of EBRD publications can also be found on the main website www.ebrd.com

- b. **BISNIS:** The Business Information Service for the Newly Independent States (BISNIS). Countries covered: Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Tajikistan, Turkmenistan, Russia, Ukraine, Uzbekistan. Web: www.bisnis.doc.gov Tel: +(202) 482-4655, Fax + (202) 482-2293.